



STEVE GAVATORA

Powering Up Your Mental GPS™

During his 23 years working in and with Fortune 500 companies, and excelling as an athlete, Steve has walked in your shoes in a variety of roles ... carrying the sales bag, developing and leading teams, and providing real time business solutions. He has felt your pain, faced adversity and continually created successes by developing his expertise on Mental GPS.™

Don't just survive the 21st Century, thrive in it!

Who Should Attend?

- ◆ Executives
- ◆ Managers
- ◆ Account Management
- ◆ Sales Teams
- ◆ Human Resource Professionals
- ◆ Professional Associations
- ◆ Entrepreneurs

Steve Gavatora

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What is Mental GPS?

Mental GPS is a foundational frame of mind and roadmap which provides the direction on achievement despite challenges. Using your Mental GPS provides you with a fluidity of thinking that allows you to drive forward confidently and makes it easier for you to uncover hidden problem solutions, create good decisions to confidently overcome adversity, and reveal possibilities in pursuit of your dreams.

Most Requested Presentations

Powering Up Your Mental GPS™

How to Navigate Your Life Towards the Success, Prosperity & Mastery You Desire

In the relentless change of today's increasingly complex business world people often stray off track on the way to their goals and dreams. Without the clear direction of their Mental GPS, people fall off course from their goals, lose faith in their uniqueness, play it safe to avoid risk, and get stuck inside their setbacks. Building and cultivating their Mental GPS prepares people for these challenges and helps them stay on course with personal, team and organizational roadmap, structures and strategies that will allow them to thrive in the 21st Century.

You will discover:

- ◆ Your Mental GPS is your greatest tool for thriving in the 21st century
- ◆ Clear decision making based on bedrock foundations put you on the road to desired long term results
- ◆ Personalized action plans which leverage your uniqueness focus you to achieve your desired outcomes
- ◆ Effective risk taking and improvisation reveal previously unseen solutions during times of adversity

Positive Repercussion Communication™

How to Master the Win-Win Strategies Behind Effective Communication

The 21st Century has brought a pounding clutter of communication that creates a dissonant white noise and imposes barriers. Overcoming these barriers requires an intentional effort to maximize connection, meaning and retention. Positive Repercussion Communication tailors message style and delivery to transform one-way monologues into win-win dialogues.

You will discover:

- ◆ Positive Repercussion Communication is a linchpin for communicating in the 21st Century
- ◆ Clear decisions about the results you desire from your communication drive those outcomes
- ◆ Aligning your style and delivery to your listeners creates both understanding and retention for your desired results
- ◆ Communication flexibility and relatability moves beyond limits of email and text-messages to achieve true communication

STEVE GAVATORTA

Powering Up Your Mental GPS™

About Steve Gavatorta

In his 19-year career with high profile Fortune 500 companies such as GlaxoSmithKline, Pfizer and Eastman Kodak, plus his independent career with the Steve Gavatorta Group, Steve has developed, coached and trained hundreds of high performance individuals and teams to maximize their full potential.

Steve has drawn on this real world experience, both in the executive suite and on the front line, to create his concept of Mental GPS.

He is a Certified Professional Behavioral Analyst (CPBA), Certified Professional Values Analyst (CPVA) and accredited to coach and train for Emotional Intelligence (EQ). He is a member of the National Speakers Association (NSA), the American Society for Training and Development (ASTD), the International Coach Federation (ICF), and a recommended resource for The Network of Executive Women (NEW).

Steve received his BS in Economics from Allegheny College where he was voted to the schools All-Century Football Team.

In his spare time he has served a board member and speaker for the Tampa based non-profit organization S.E.R.V.E. and as a member Big Brothers.

Today, through his keynotes, seminars, workshops and executive retreats, Steve delivers his practical and insightful messages to corporate, community and organizational leaders.

Steve's book, *Powering Up Your Mental GPS™—How to Navigate Your Life Towards the Success, Prosperity & Mastery You Desire*, is due for release in early 2008.

"People find Steve very approachable and the poor guy usually can't even find time to take a sip of water after his presentation, he is that popular among the audience members ..."

Testimonials

Everyone (junior and senior professionals) not only enjoyed the interactive and informative presentation It made the participants cognizant of their communication style as well as how to interact with other communication styles --- effectively providing them with the tools necessary to be successful in both personal and professional relationships. I strongly suggest every corporation and professional association have Steve Gavatorta speak on communication skills!"

*Sara Gori
Investor Relations Director
AXA Financial Inc.
NIRI- NY Chapter
V.P. of Professional Development*

We, at NYU's Center for Management, have been privileged to have Steve Gavatorta speak with our population on several occasions. Steve is very engaging, passionate about his subject, always prepared with stimulating exercises that challenge people, open and flexible to feedback from the participants and the faculty. People find Steve very approachable and the poor guy usually can't even find time to take a sip of water after his presentation, he is that popular among the audience members, each of whom wants to discuss his or her own situation.

*Meryl Moritz
Faculty Instructor and Executive Coach
NYU Department of Continuing Education*

Selected Clients

- ◆ Amerisource Bergen Corporation
- ◆ Bayer
- ◆ Cadbury Schweppes
- ◆ Coatings Research Group
- ◆ Colgate University
- ◆ Eastman Kodak
- ◆ Federal Home Loan Bank of New York
- ◆ Frito Lay North America
- ◆ GlaxoSmithkline
- ◆ International Association of Business Communicators (IABC)
- ◆ Johnson & Johnson
- ◆ Macquarie Bank Limited
- ◆ National Investor Relations Institute (NIRI)
- ◆ New York Life Investment Management
- ◆ New York University
- ◆ Nutro Pet Products, Inc.
- ◆ New York City
- ◆ Ralston Purina
- ◆ State Farm Insurance
- ◆ Sullivan Schein Dental Care
- ◆ US Smokeless Tobacco
- ◆ Watson Wyatt
- ◆ Young & Rubicam

